# Fortrend Securities

The Relative Value Model

The Dutch Disease



### General Advice

The advise has been prepared without taking into account the clients objectives, financial situation and needs. Clients should consider the appropriateness of the advice by taking into consideration your objectives, financial situations and needs before acting on the advice.

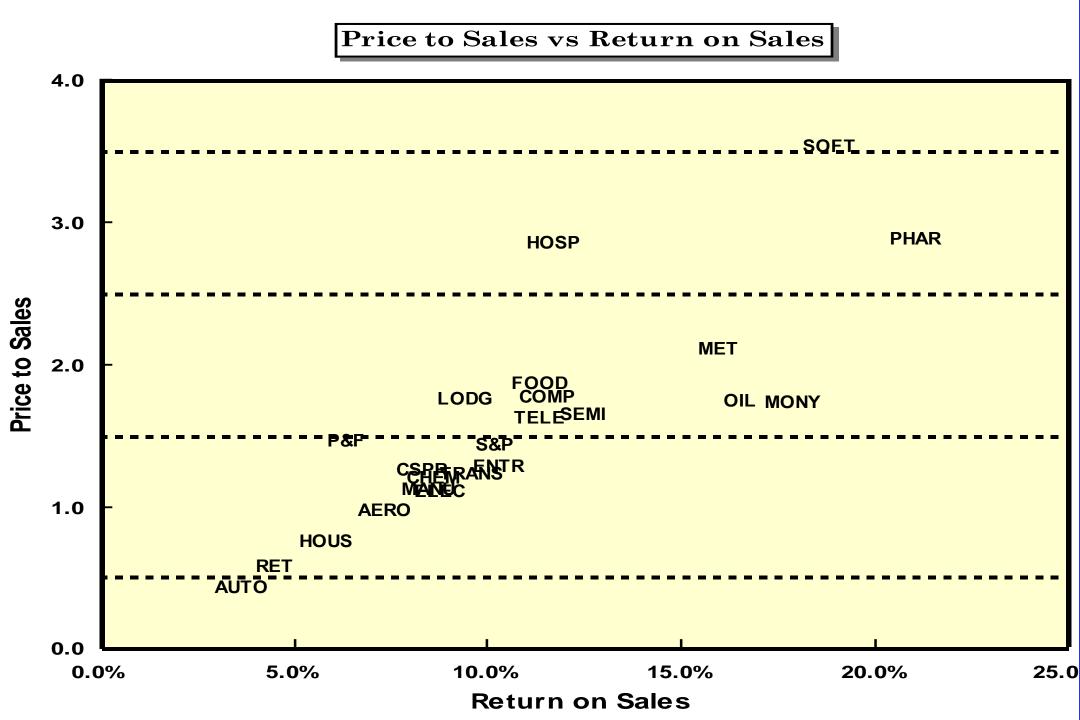
Fortrend Securities Pty Ltd (ACN 055 702 693), AFSL 247261

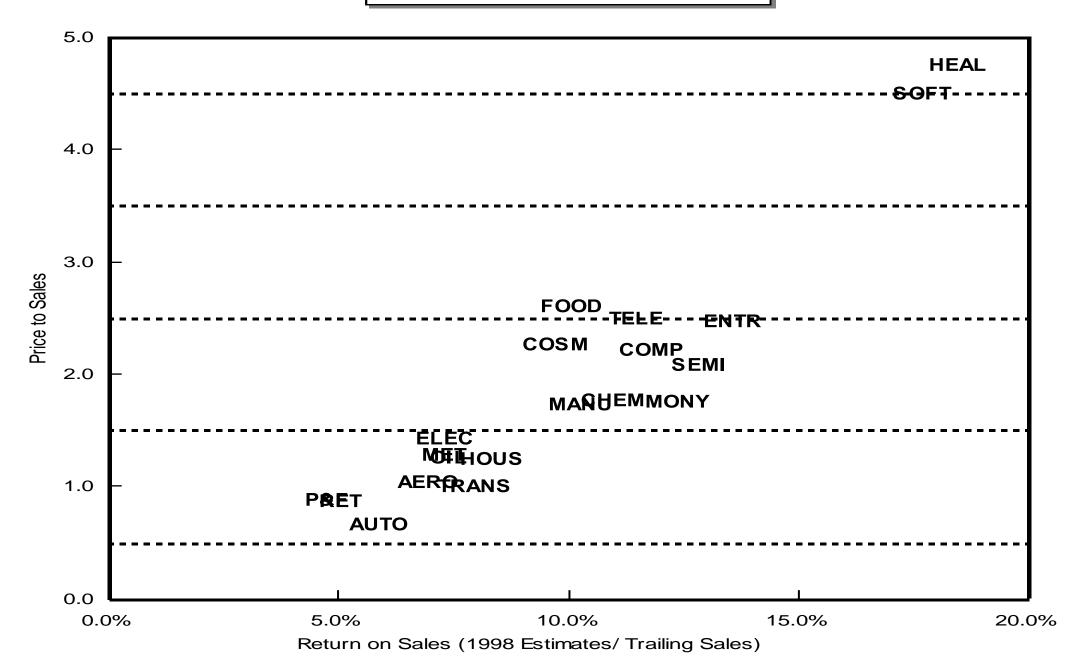


# Market performance

- The S&P 500 crumbled 11.9%
- Wall Street cut earnings estimates for 2008 by 6.1% bring the P/E down to 14.0
- The 10 year treasury dropped from 4.31% to 3.56% after the Fed cut rates by 75bps, and is expected to cut another 50bps this week
- We are currently holding 20% cash, five consumer non cyclical stocks, and three global IT companies.







### What is the Dutch Disease?

- Coined by The Economist in the 70ties
- Greenspan's book
- Reference: www.imf.org, or wikipedia



# **Examples**

- Netherlands
- Nauru
- Mexico
- UK
- Nigeria

Hong Kong

Singapore



### Evidence of Dutch Disease in Australia

- Surging commodity prices
- Shortages of human capital
- Rising \$ and interest rates
- Increased Government involvement in.....
- More ridged labour laws
- Higher fixed costs
- Leverage is causing volatility!





### Advice for RBA and Wayne Swan

1st Abandon the populist Central Bank movement to target inflation. Let market forces deflate purchasing power. Don't raise rates, you are just making it worse.

2nd Reduce the budget for the northern border patrols. We need cheap willing labour, like the U.S. gets from Mexico, and Germany gets from Turkey.



# U.S. Recession, or not?

- Consumer > 70%
- Creative destruction velocity
  - Corporate
  - Private
- Interest rate cycle, amplified mortgage rate cycle
- Face at the club
- Japanese style workout
- But expect manufacturing to come back





## China will exhale after the Olympics

$$08 - 08 - 08$$

• Risk of triggering a sudden downturn by curbing lending to tame inflation just as export demand from US weakens.



# **Conclusion**

- Global Synchronized growth is over.
- Commodity prices are cyclical
- Super is worth \$1T, \$ flow argument
- Melbourne is more expensive than NYC!
- Restaurants, food, cloths, cars petrol, public transport etc. Only Hotels and housing is cheaper, but with our land....
- There is an imbalance, or "dislocation"



CCL US \$ C **42.67** +.31 42.61/42.64 29x1

As of Feb13 Vol 3,358,631 Op 42.81 N Hi 43.06 T Lo 42.31 T

DESCRIPTION

Page 1/10 Cruise Lines

CCL US

CARNIVAL CORP

98) Generate Report

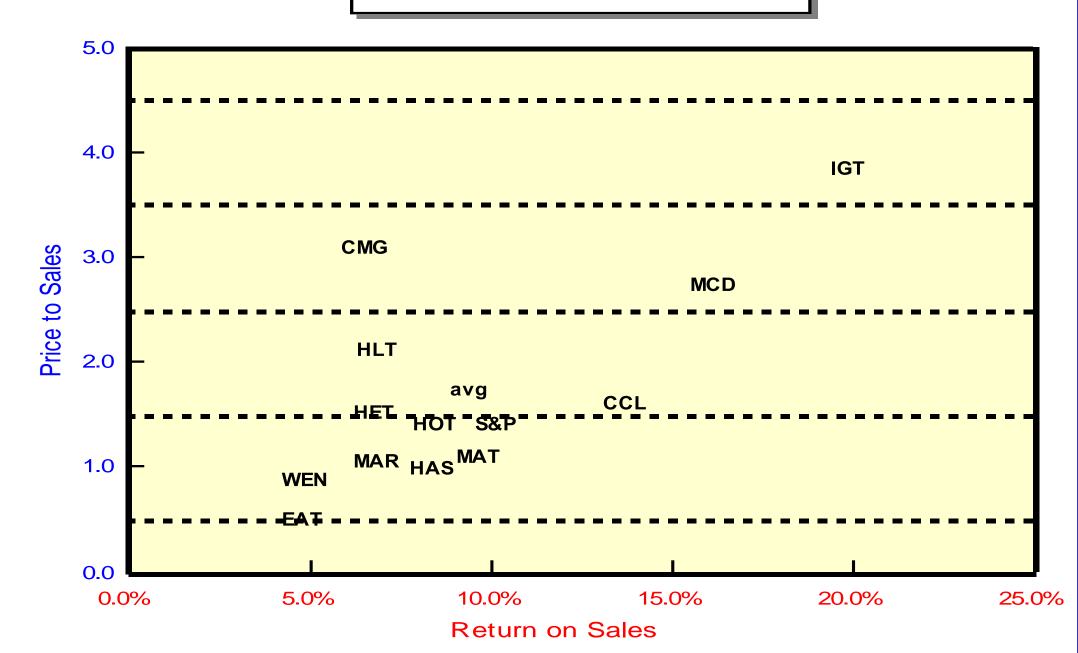
G458-61-0 13-Feb-2008 20:51:33

Equity **DES** 

CUSIP 143658300 Carnival Corporation owns and operates cruise ships offering cruises to all major vacation destinations including North America, the United Kingdom, Germany, Southern Europe, South America and Asia/Pacific. The Company, through a subsidiary also owns and operates hotels and lodges.

ISSUE	DATA	USD	DIVIDENDS	Quarterly	USD
()GPO	Price	42.67	5)DVD Indicated	l Gross Yld	3.75%
	52Wk High 10/10/2007	52.10	Dividend	Growth 5YR	26.77%
	52Wk Low 1/22/2008	37.61	Ex-Date	Type	Amt
	YTD change	-1.82	2/20/08	Reg. Cash	.4
	YTD % Change	-4.09%			
)FA	Shares out 1/22/2008	623.621M	EARNINGS		USD
®)MSH	Market Cap USD	33691.75M	6)ERN Ann Date	3/14/08 (Est)	
Float	401.84M Short Int	13.354M	Trailing	12mo EPS	2.940
3)TRA	1 Yr Total Return	-9.85%	7)EE Est EPS	11/2008	3.171
	BETA vs. SPX	1.27	P/E	14.51 LT Growth	14.75
OMON(	Options, LEAPs, Stk Marg	jinable	Est P/E	13.46 Est PEG	.91
SHARES	O/S = 1 COMMON SHARE WI	TH PAIRED	TRUST SHARE	CCL is a DLC stru	cture.
Shares	outstanding on DES/CH3	represent	The reporting	group.	
Australi Japan 81	a 61 2 9777 8600 Brazil 5511 3048 45 3 3201 8900 — Singapore 65 6212	500 Europe 44 20 1000	7330 7500 Germany 49 1 212 318 2000	) 69 9204 1210 Hong Kong 852 Copuriaht 2008 Bloombera Fi	: 2977 6000 nance   P





DIS US \$ C 32 - 78 + .75 N --x--

Equity **DES** 

As of Feb13 DELAYED Vol 14,445,420 Op 32.07 P Hi 32.96 D Lo 32.07 P

### DESCRIPTION

Page 1/10 Multimedia

DIS US

THE WALT DISNEY CO

98) Generate Report

CUSIP 254687106

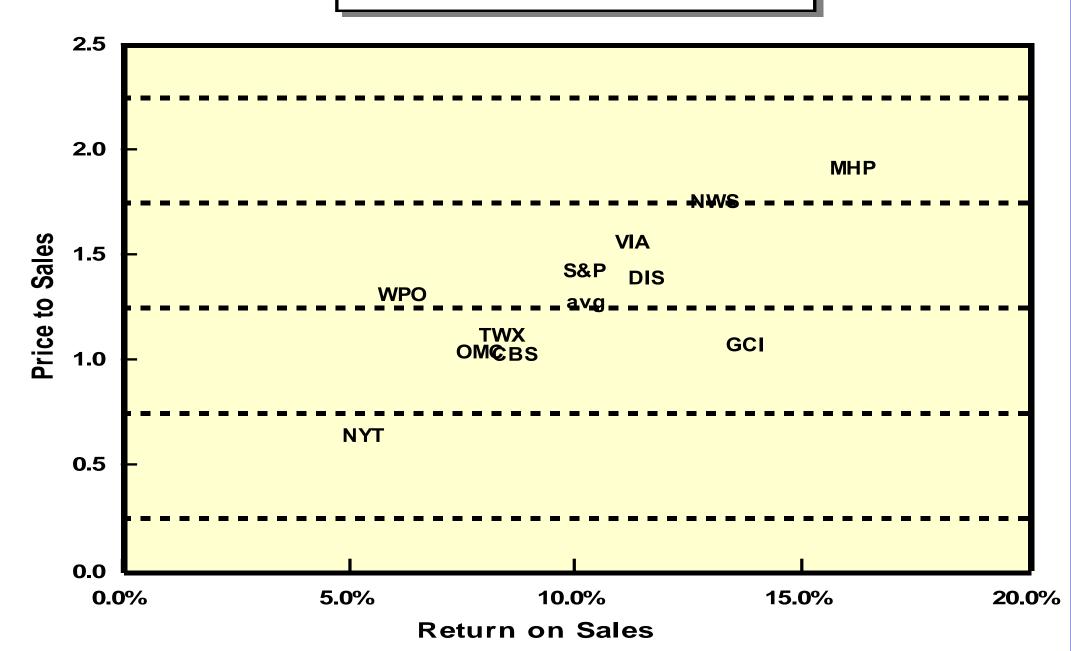
The Walt Disney Company, an entertainment company, conducts operations in media networks, studio entertainment, theme parks and resorts, consumer products, and

Internet and direct marketing. The Company produces motion pictures, television programs, and musical recordings, as well as publishes books and magazines.

Disney also operates ABC radio and television and theme parks.

STOCK.	DATA		DIVIDENDS	Annual	USD
1)GP0	Price	32.78	5)DVD Indicated	l Gross Yld	1.07%
	52Wk High 5/23/2007	36.3009	Dividend	Growth 5YR	10.76%
	52Wk Low 1/22/2008	26.30	Ex-Date	Type	Amt
	YTD change	.50	12/ 5/07	Reg. Cash	.35
	YTD % Change	1.55%	7/ 2/07	Poison Pill	1 per 1
	Shares out 12/29/2007				USD
	Market Cap USD	63298.18M	6)ERN Ann Date	5/ 8/08 (Est	)
Float	1791.67M Short Int	43.604M	Trailing	12mo EPS	2.070
3)TRA	1 Yr Total Return	-2.93%	/)EE Est EPS	9/2008	2.231
	BETA vs. SPX	.84	P/E	15.84 LT Growth	13.75
4)OMON	Options, LEAPs, Stk Marg	ginable	Est P/E	14.69 Est PEG	1.07





L US \$ C **43 \_ 90** +.06 N --x--

Equity **DES** 

As of Feb13 DELAYED Vol 1,130,475 Op 44.32 N Hi 44.59 N Lo 43.75 N

#### DESCRIPTION

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ESTEE LAUDER COMPANIES-CL A

Cosmetics&Toiletries

CUSIP 518439104

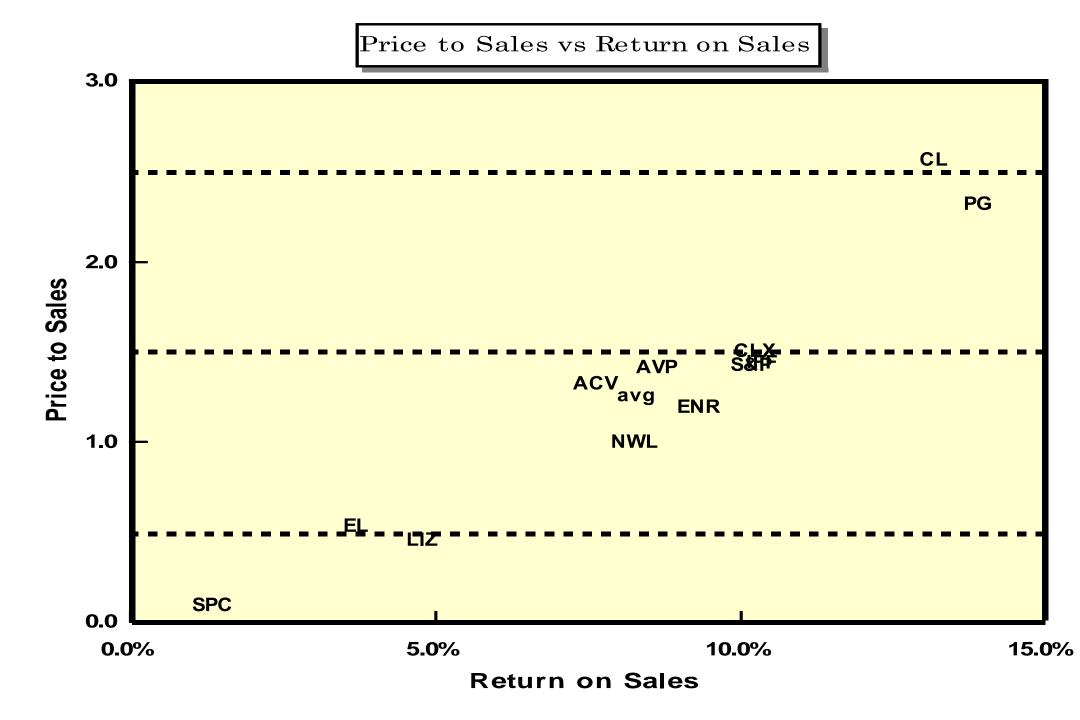
US

98) Generate Report

The Estee Lauder Companies Inc. manufactures and markets skin care, makeup, fragrance, and hair care products. The Company's products are sold in countries and territories around the world under brand names such as Estee Lauder, Aramis, Clinique, Prescriptives, Origins, and Aveda.

STOCK	DATA		DIVIDENDS	Annual	USD
1)GP0	Price	43.90	5)DVD Indicated	Gross Yld	1.25%
	52Wk High 4/26/2007	52.31	Dividend	Growth 5YR	12.89%
	52Wk Low 1/22/2008	37.03	Ex-Date	Type	Amt
	YTD change	.29	12/ 5/07	Reg. Cash	.55
	YTD % Change	.66%			
2)FA	Shares out 1/28/2008	114.215M	EARNINGS		USD
8)MSH	Market Cap USD	8491.68M	6)ERN Ann Date	5/ 6/08 (C)	
Float	100.67M Short Int	6.037M	Trailing	12mo EPS	2.240
3)TRA	1 Yr Total Return	-4.71%	7)EE Est EPS	6/2008	2.373
	BETA vs. SPX	.94	P/E	19.60 LT Growth	11.64
4)OMON	Options avail & Stk Marg	inable	Est P/E	18.50 Est PEG	1.59
IPO 11	1/17/95 - SEE PAGE 4 FOR I	DETAILS			





KFT US \$ C 29 \_ 56 +.32 N --x--

Equity **DES** 

As of Feb13 DELAYED Vol 9,227,329 Op 29.40 T Hi 29.65 N Lo 29.24 D

#### DESCRIPTION

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KFT US

KRAFT FOODS INC-CLASS A

Food-Misc/Diversified

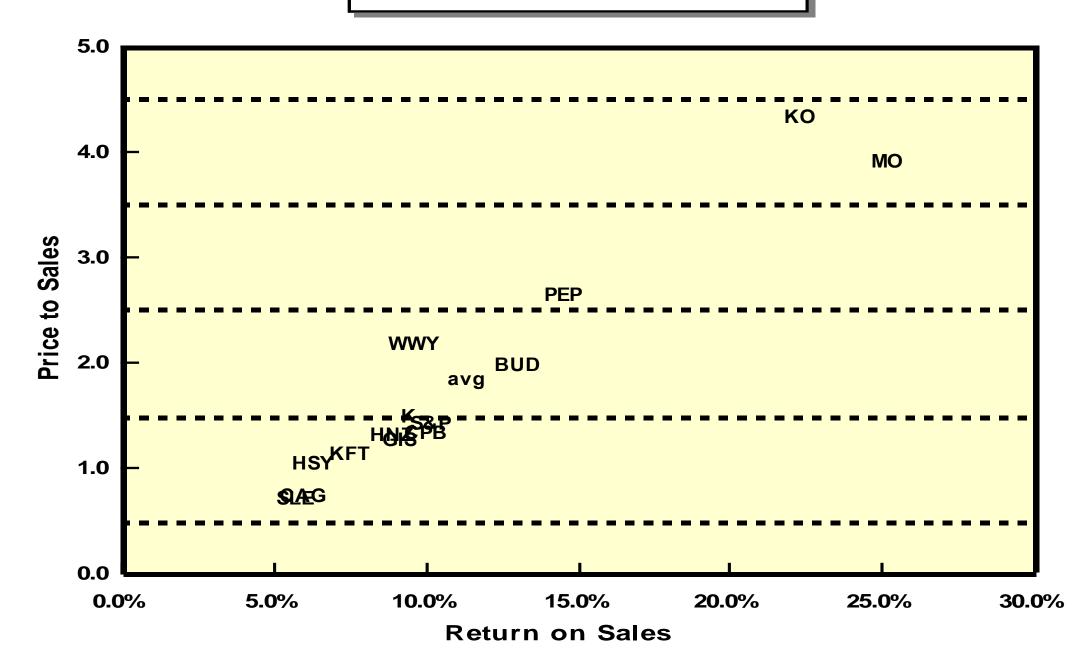
CUSIP 50075N104

98) Generate Report

Kraft Foods Inc. is a food and beverage company. The Company's products include Kraft, Nabisco, Oscar Mayer, Post, Maxwell House, Philadelphia, and Jacobs. Kraft sells its products throughout the world.

STOCK	DATA	USD	DIVIDENDS	Quarterly	USD
1)GP0	Price	29.56	5)DVD Indicated	Gross Yld	3.65%
	52Wk High 6/21/2007	37.20	Dividend -	Growth 5YR	13.18%
	52Wk Low 1/22/2008	28.63	Ex-Date	Type	Amt
	YTD change	-3.07	12/21/07	Reg. Cash	. 27
	YTD % Change	-9.41%			
	· · · · · · · · · · · · · · · · · · ·	1547.195M			USD
	Market Cap USD	45735.09M	6)ERN Ann Date	4/18/08 (Est)	
Float	1543.31M Short Int	24.114M	Trailing	12mo EPS	1.849
3)TRA	1 Yr Total Return	-11.72%	7)EE Est EPS	12/2008	1.913
	BETA vs. SPX	.86	P/E	15.99 LT Growth	7.25
4)OMON	Options, LEAPs Available	9	Est P/E	15.45 Est PEG	2.13
IPO 06	5/12/01 - SEE PAGE 4 FOR	DETAILS			





PFE US \$ C 22.74 +.06 N --x-- Equity **DES** 

As of Feb13 DELAYED Vol 51,143,203 Op 22.70 T Hi 22.88 N Lo 22.62 N

#### DESCRIPTION

Page 1/10 Medical-Drugs

PFE US

PFIZER INC

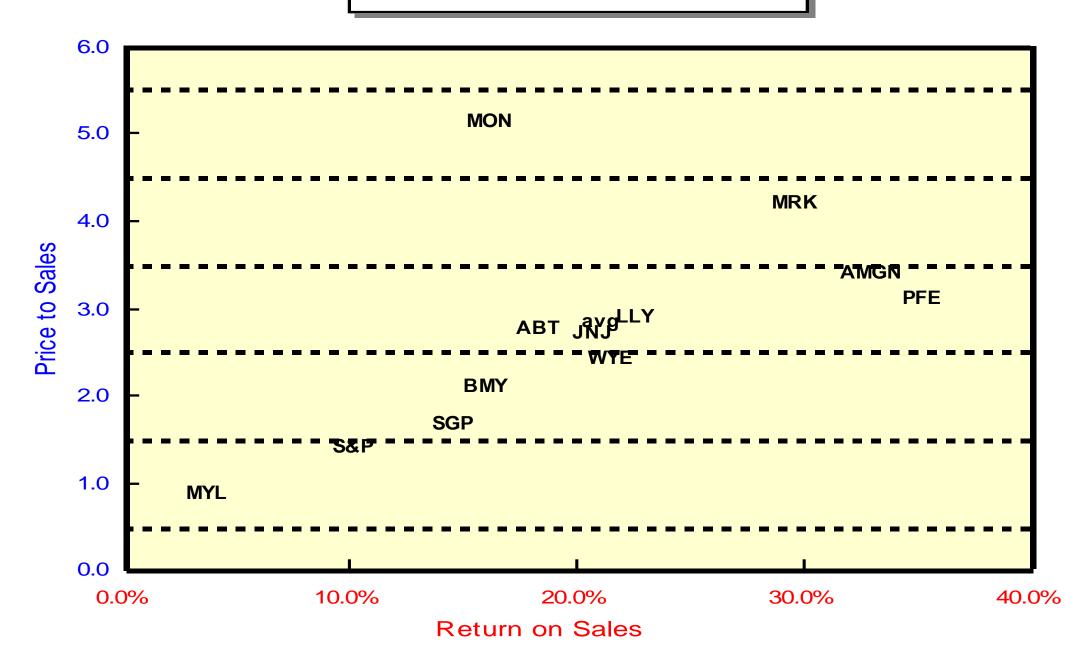
98) Generate Report

CUSIP 717081103

Pfizer Inc. is a research-based, global pharmaceutical company that discovers, develops, manufactures, and markets medicines for humans and animals. The Company's products include prescription pharmaceuticals, non-prescription self-medications, and animal health products such as anti-infective medicines and vaccines.

STOCK	DATA		USD	DIVIDEND	)S	Quar	terly	USD
1)GPO	Price		22.74	5)DVD Inc	licate	d Gross	Yld	5.63%
	52Wk High	6/ 4/2007	27.73	Div	/idend	Growth	5YR	17.12%
	52Wk Low	1/22/2008	21.56	Ex-	Date	Type		Amt
	YTD change		.01	2/	6/08	Reg.	Cash	.32
	YTD % Change		.04%					
2)FA	Shares out 10	)/31/2007	6829.805M	EARNINGS	)			USD
	Market Cap	USD	155309.8M	6)ERN Anr	n Date	4/	′18/08 (Est	)
Float	6820.65M	Short Int	42.370M	Tra	ailing	12mo EF	S	2.200
3)TRA	1 Yr Total Re	eturn	-9.53%	7)EE Est	EPS	1	12/2008	2.378
	BETA vs. SPX		1.03	P/E	=	10.34	LT Growth	3.35
4)OMON	Options, LEAF	s, Stk Marg	jinable	Est	: P/E	9.56	Est PEG	2.86





AMD US \$ C 6 \_ 70 + .29 N --x--

Equity**DES** 

As of Feb13 DELAYED Vol 21,781,430 Op 6.49 P Hi 6.72 P Lo 6.47 N

#### DESCRIPTION

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AMD US

ADVANCED MICRO DEVICES

Electronic Compo-Semicon

CUSIP 007903107

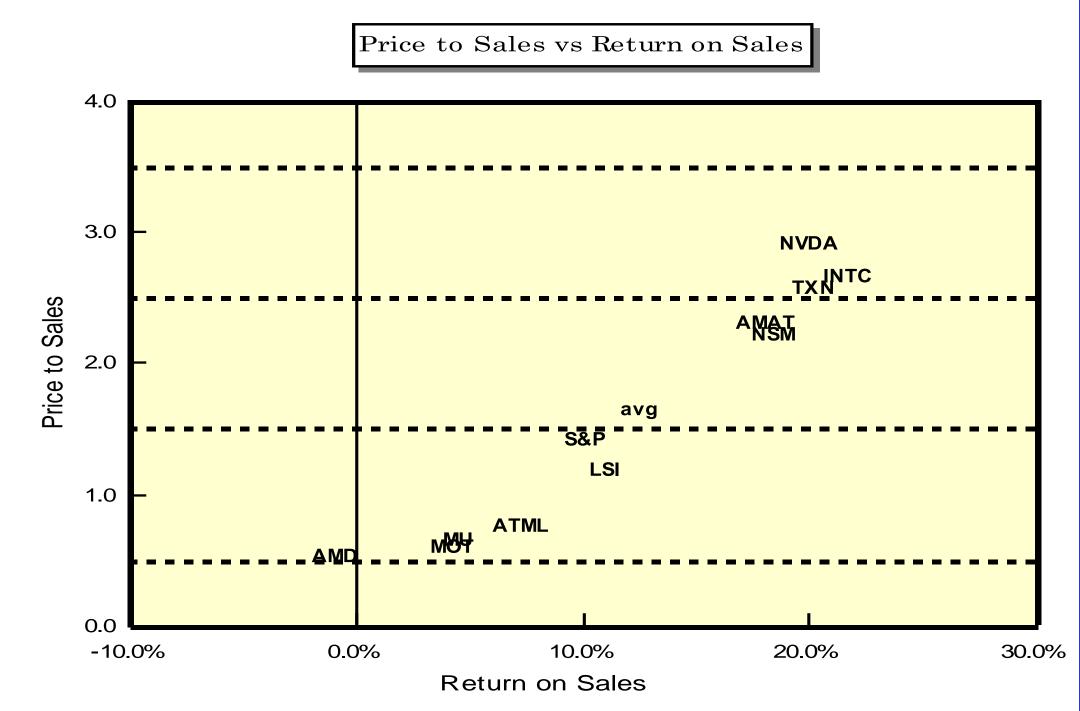
98) Generate Report

Advanced Micro Devices, Inc. supplies integrated circuits for the personal and networked computer and communications markets, with manufacturing facilities in the United States, Europe, Japan, and Asia. The Company produces

microprocessors, flash memory devices, and support circuitry for communications and networking applications.

STOCK.	DATA		USD	DIVI	DENDS	Non	e	
1)GPO	Price		6.70	5)DVD	Indicated	Gross	Yld	
	52Wk High	7/20/2007	16.19		Dividend	Growth		
	52Wk Low	1/ 9/2008	5.31		Ex-Date	Type		Amt
	YTD change		80					
	YTD % Change		-10.67%					
2)FA	Shares out 11	l/16/2007	603.572M	EARN]	INGS			USD
	Market Cap	USD	4043.93M	6)ERN	Ann Date	4,	/18/08 (Est)	
Float	553.37M	Short Int	89.731M		Trailing	12mo E	PS	-2.560
3)TRA	1 Yr Total Re	eturn	-54.11%	7)EE	Est EPS		12/2008	812
	BETA vs. SPX		1.05		P/E		LT Growth	13.52
4)OMON	Options, LEAF	s, Stk Marg	jinable					





MSFT US \$ C **28** • **96** +.62 P ↑28.96/28.98 5x529 Equity**DES**As of Feb13 DELAYED Vol 88,994,282 Op 28.62 D Hi 29.05 Q Lo 28.53 D

#### DESCRIPTION

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MSFT US

MICROSOFT CORP

Applications Software

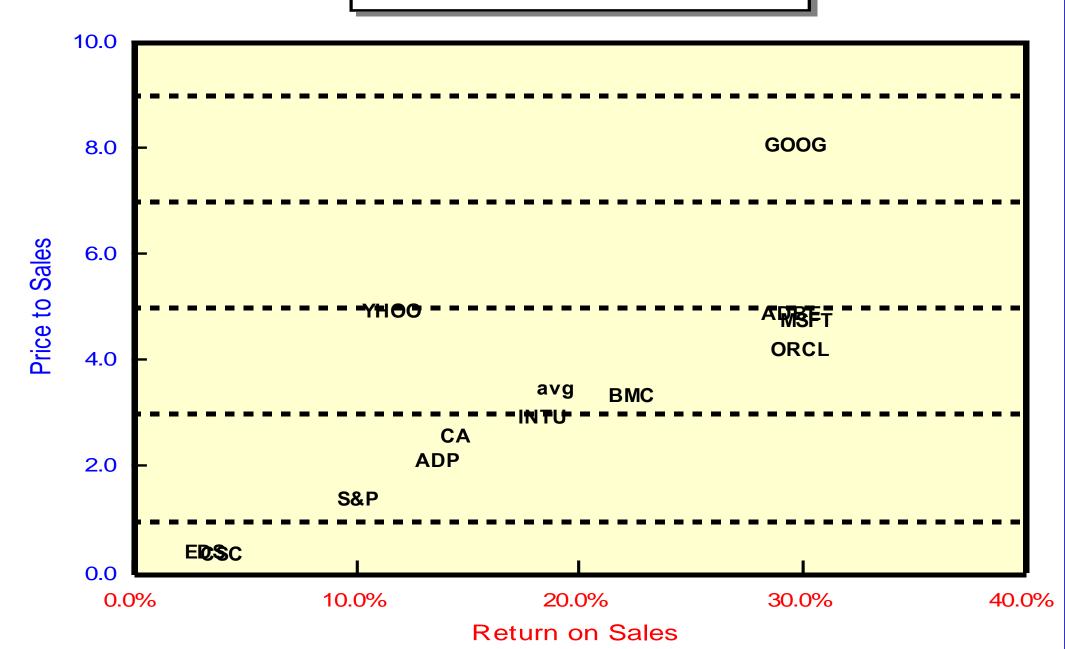
CUSIP 594918104

98) Generate Report

Microsoft Corporation develops, manufactures, licenses, sells, and supports software products. The Company offers operating system software, server application software, business and consumer applications software, software development tools, and Internet and intranet software. Microsoft also develops the MSN network of Internet products and services.

STOCK	DATA	USD	DIVIDENDS	Quarterly	USD
1)GP0	Price	28.96	5)DVD Indicated	Gross Yld	1.52%
	52Wk High 11/ 2/2007	37.50	Dividend	Growth 3YR	-53.88%
	52Wk Low 3/ 8/2007	26.60	Ex-Date	Type	Amt
	YTD change	-6.64	2/19/08	Reg. Cash	.11
	YTD % Change	-18.65%			
2)FA	Shares out 1/21/2008	9306.980M	EARNINGS		USD
	Market Cap USD	269530.1M	6)ERN Ann Date	4/24/08 (C)	
Float	8027.30M Short Int	89.693M	Trailing	12mo EPS	1.830
3)TRA	1 Yr Total Return	.76%	ንEE Est EPS	6/2008	1.873
	BETA vs. SPX	.84	P/E	15.83 LT Growth	12.45
4)OMON	Options, LEAPs, Stk Marg	jinable	Est P/E	15.46 Est PEG	1.24
Par Va	lue = .00000625				





NTAP US \$ C  $\geq 3$  .  $\bigcirc 4$  +1.51 D \(\frac{1}{2}3.00/23.02\) 3x2 Equity **DES** As of Feb13 DELAYED Vol 12,040,896 Op 22.19 Q Hi 23.39 Q Lo 21.81 Q

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### DESCRIPTION NTAP

NETWORK APPLIANCE INC

Computers-Memory Devices

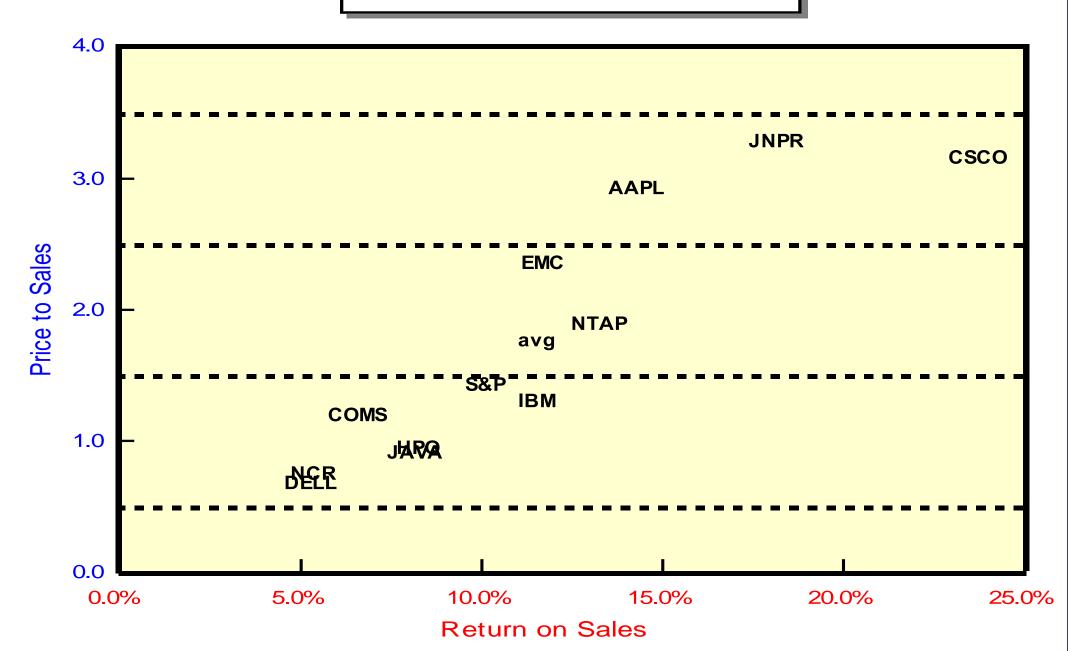
CUSIP 64120L104

98) Generate Report

Network Appliance, Inc. delivers unified storage solutions for data-intensive enterprises. The Company's storage solutions include specialized hardware, software, and services that provide storage management for open network environments. Network Appliance serves enterprises, government agencies, and universities worldwide.

STOCK	DATA	USD	DIVIDENDS	None	
1)GPO	Price	23.04	5)DVD Indicated	Gross Yld	
	52Wk High 2/21/2007	40.62	Dividend	Growth	
	52Wk Low 1/23/2008	19.58	Ex-Date	Type	Amt
	YTD change	-1.92			
	YTD % Change	-7.69%			
2)FA	Shares out 11/23/2007	344.191M	EARNINGS		USD
2)FA				2/13/08 (16:03	
		7930.15M	6)ERN Ann Date	2/13/08 (16:03 12mo EPS	3)(C)
Float	Market Cap USD 329.72M Short Int	7930.15M 7.104M	6)ERN Ann Date	12mo EPS	3)(C)
Float	Market Cap USD 329.72M Short Int	7930.15M 7.104M -38.30%	6)ERN Ann Date Trailing 7)EE Est EPS	12mo EPS	3)(C) .880 1.231
Float 3)TRA	Market Cap USD 329.72M Short Int 1 Yr Total Return	7930.15M 7.104M -38.30% 1.31	6)ERN Ann Date Trailing 7)EE Est EPS P/E	12mo EPS 4/2008	3)(C) .880 1.231





### Fortrend Portfolio

Carnival

**Estee Lauder** 

**Kraft Foods** 

**Pfizer** 

**Walt Disney** 

**Microsoft** 

**AMD** 

**Net Apps** 

20% MMF



