

# Research Report

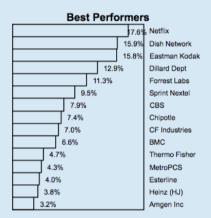
6 June 2011

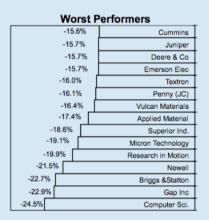
Joe Forster Chief Executive Officer

## Relative Value Model

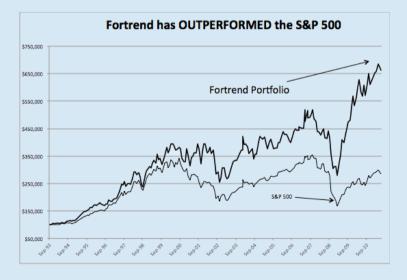
In May the S&P 500 fell 4.7%, and earnings estimates were increased by 0.6%. The forward P/E fell 5.6% to 11.6. The 10 year treasury yield fell to 3.00%.

In this brief RV I am simply showing you an example of two trades I recently placed on my personal account.





In May, Auto stocks dumped 12.1% on the US employment outlook. Electrical and Manufacturing Equipment stocks sank 9.8%, and Resource stocks tumbled 9.2%. The best performing sectors were Entertainment, up 3.2%, Lodging up 2.2%, and Pharmaceuticals which rose 0.1%.



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## 'Free' Carry Trade

For my personal account, I did the following trade this month.

- 1. I borrowed AUD\$500,000 from Westpac Private Bank using my home as collateral (there was no prior debt) and I am paying 7.25% p.a. (~AUD36,250) which is tax deductable
- 2. AUD\$500,000 was deposited into my Fortrend account, and Fortrend arranged the foreign exchange ('FX') to buy USD at AUD:USD 1.06 (~USD530,000). I did NOT use Westpac to convert money to USD, they were way too expensive.
- 3. I invested the USD530,000 in an Exchange Traded Fund ('ETF') that passively tracks an S&P Preferred Stock Index. The Preferred Stock ETF generates a current yield of ~7.25% p.a. (~USD\$38,425) which is taxable.

#### Costs and exit:

- So I pay AUD36,250 per year in interest, and receive USD \$38,425, which converts back into AUD to AUD 36,250 so the trade is "cash flow neutral".
- My plan is to leave the position open until the AUD drops back to 80 cents.
   Others might plan to hold till the AUD drops back to 90 cents.

## My risks are:

- AUD surges goes to (say) 1.20, and the USD I receive does not cover the cost of the AUD interest expenses. I need to come out of pocket to "carry" the trade. For example, A 10% fall in the USD to 1.166 reduces my ability to fund AUD interest payments with dividends from the ETF. It could become a "cash flow negative" by AUD3,625, which I need to fund from elsewhere.
- Credit risk on the Preferred stock EFT.
   This is lower risk than equities, and a good diversified stable yield. I am very comfortable with this risk. If there were a GFC II, I would need to hold out for a recovery.

This was a no brainer for my personal circumstances.



Underling Preferred stock holdings are broadly diversified with around 300 different issues. The largest single position is a GM issue.



Price is relatively stable, and volume is excellent.



## **Sell Puts:**

Last month we wrote about the VIX, an index which measures volatility. We said that markets will have bouts of volatility because of Government and Consumer debt levels. Instances of volatility will create opportunities to sell options and collect premiums.

For those of you looking to enter the market with fresh capital (perhaps this year's super contributions) a good way to enter the market is to sell puts.

A measured and conservative way to enter to market would be to sell puts over an portfolio of RV stocks with expirations two/three months out. I am already set with a quality portfolio of stocks, so I took a more speculative position, which suits my personal circumstances.

I sold short dated S&P 500 puts:

		TRADE DROP				
C/- FORTREND SE JOE FORSTER LEVEL 41 55 COLI	WINTER HOLDINGS LLC C/- FORTREND SECURITIES JOE FORSTER LEVEL 41 55 COLLINS STREET MELBOURNE VIC 3000 AUSTRALIA		5149-1959 Short Account YOUR FINANCIAL CONSULTANT(S): AK01 - JOE FORSTER  TRADE DATE: 06/03/2011 SETTLEMENT DATE: 06/06/2011			
Sell 10	SPX1118R1300	AT 20.0000				
PRINCIPAL: COMMISSION: POSTAGE: NET:	20,000.00 4.00 19,996.00	0.99 — P				

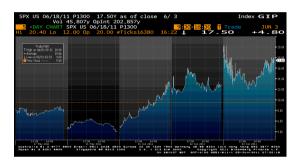
The S&P 500 had a bad month, and volatility increased.



Prices for SPX index put and call options expiring on June 18<sup>th</sup>.



Interlay activity for the contract I sold on Friday. SPX Jun 18, 1300 puts, sold for 20.



My breakeven is 1.5%. If the S&P falls by more than 1.5% in the next two weeks I will loose money. (1,300/200=1.5%)

Because the market dumped this month volatility went up, and premiums for options went up. 1.5% for two weeks is equal to an annualized return of 40%.

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Relative Value Model						
Sector	Company	Advice	Price	52 week Low/Hi	P/E 2012	
Metals						
Oil						
Chemicals						
Paper & Forest Products						
Transportation						
Manufacturing	3M	Buy	\$ 90.70	72 / 98	12.8	
Elec. Equipment						
Automobile						
Housing						
Lodging & Restaurants						
Retail	Nike	Buy	\$ 80.36	66 / 92	16.8	
Real Estate	SL Green	Buy	\$ 86.28	50 / 90	18.5 FFO	
Food	Kraft	Buy	\$ 34.10	28 / 35	13.7	
	Dr Pepper Snapple	Buy	\$ 40.30	33 / 42	13.5	
Media / Entertainment						
Consumer Products						
Hospital						
Pharmaceutical	Pfizer	Buy	\$ 20.84	14 / 21	9.1	
Computers	Cisco	Buy	\$ 16.01	16 / 26	9.3	
Semiconductors						
Software	Microsoft	Buy	\$ 23.90	23 / 29	8.6	
	Oracle	Buy	\$ 32.33	21 / 36	13.5	
Aerospace						
Financial	iShares Financial	Buy	\$ 55.90	48 / 62	N/A	

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